## Business Insight Technologies

Fax

| To: | Business Insight Technologies | From: |
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| Fax: | 206.686 .3778 | Pages: 4 |
| Phone: | Date: |  |

## - Comments:

Please copy and distribute the attached form to as many people that have a complete understanding of the success factors for the job. Fax all copies to us at the same time (along with this completed cover page) and we will return the results to you within one business day.

Thank you for your interest and we look forward to working with you to increase your success with the most important dimension of your organization - the people.

Best regards,
Business Insight Technologies

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# theProfileXT Job Analysis Survey 

Instructions

Information gathered by this survey will be used as part of creating a job match pattern for a particular position. As you complete the survey, draw upon your resources such as a written job description and knowledge of and experience in the job. You may want others who are very familiar with the position to complete a survey also.

## INSTRUCTIONS:

As you complete the survey, consider the job itself, not what a person who does the job might be like.

Use the following definitions to differentiate between the terms "rarely," "occasionally, and "frequently."

Rarely - An activity performed infrequently (or not at all) that is not a key part of the job.
Occasionally - An activity performed less often, but the activity is a job function.

Frequently - An activity performed every day as a primary job function.
To complete the survey, read each statement and relate it to the particular job.
Be realistic. Respond in terms of acceptable job performance standards, not in terms of a "perfect" employee.

The results of this survey will be an important part in the development of a Job Match Pattern so it is important to be as accurate as you can!

When entering the results from this survey into the computer, use 1 for "Rarely," 2 for "Occasionally," and 3 for "Frequently."

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# theProfileXT <br> Job Analysis Survey 

Job Title: $\qquad$ Date
Completed by: $\qquad$
$\qquad$

## Please read the instruction page before completing this survey.

# The results of this survey will be an important part in the development of a Job Match Pattern so it is important to be as accurate as vou can! 

When completing this survey, for each question circle the best descriptor: Rarely,
Occasionally or Frequently.

1. This job requires the use of a college-level vocabulary
2. This job requires understanding the meanings of words
3. This job requires the use of complex words
4. This job requires using words to solve problems
5. This job requires recognizing concepts in common between seemingly unrelated ideas
6. This job requires interpreting complex words
7. This job requires manipulating numbers
8. This job requires the use of numerical calculations
9. This job requires working with numerical formulas
10. This job requires understanding concepts derived from numbers
11. This job requires the interpretation of information from numbers.
12. This job requires the strategic use of numbers
13. This job requires acting with a sense of urgency $\qquad$
14. This job requires taking risks in decision-making
15. This job requires taking time for a deliberate and methodical approach $\qquad$
16. This job requires dealing with new developments by oneself
17. This job requires being comfortable with others providing the plan of action.
18. This job requires being comfortable with frequent feedback from the supervisor
19. This job requires working in a competitive environment.
20. This job requires understanding the details of business processes $\qquad$
21. This job requires persuading others $\qquad$
22. This job requires working with financial data and/or administrative procedures
23. This job requires understanding business systems.
24. This job requires being comfortable following standard operating procedures. $\qquad$
25. This job requires helping others

For data entry

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26. This job requires being actively concerned for the welfare of others. $\qquad$
27. This job requires training or guiding others.
28. This job requires scientific and/or technical activities
29. This job requires researching information and/or dealing with technical documents
30. This job requires analyzing data and making hypotheses
31. This job requires working with tools and/or mechanical equipment
32. This job requires understanding how something mechanical works.
33. This job requires working outdoors and/or with machinery
34. This job requires original and creative thinking
35. This job allows the freedom to be original
36. This job requires being comfortable in a structured workplace
37. This job allows an intuitive approach to problem solving
38. This job requires being realistic and practical in making decisions.
39. This job requires being objective in making decisions.
40. This job requires the ability to motivate oneself.
41. This job requires approaching more than one task at a time
42. This job requires accepting supervision in setting the pace of work
43. This job requires taking charge of others
44. This job requires taking a diplomatic approach with others
45. This job requires letting someone else set the direction of activities
46. This job requires working in isolation.
47. This job requires working as a member of a group.
48. This job requires active involvement in interpersonal settings
49. This job requires remaining comfortable with organizational constraints.
50. This job allows the questioning of the traditional approach to tasks
51. This job requires the ability to be comfortable with established routine $\qquad$
52. This job requires maintaining a vigilant and cautious attitude $\qquad$
$\qquad$
53. This job requires accepting the motives of others at face value.
54. This job requires keeping a positive attitude regarding people and outcomes $\qquad$
55. This job allows for questioning the ideas and plans of others
56. This job requires being motivated by a cooperative and harmonious work setting
57. This job requires being concerned with the needs of others

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